



FTCCI *Review*

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THE FEDERATION OF TELANGANA CHAMBERS OF COMMERCE AND INDUSTRY

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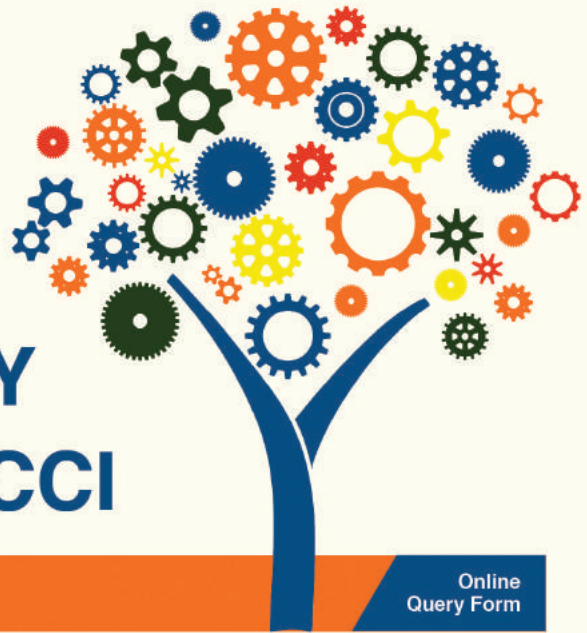
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PM asks India Inc to step up investment, take advantage of opportunities





The Federation of
Telangana Chambers of
Commerce and Industry



MSME ADVISORY SERVICES at FTCCI

Every Thursday (4.30 - 5.30 pm)

Online
Query Form

FTCCI has setup a “MSME Advisory Services”, a novel initiative for its members, wherein domain and subject matter experts are available for hands-on mentoring, handholding and consultation for the MSME units.

Some of the areas to be addressed by the domain experts are :

- ✓ MSME General Issues
- ✓ Infrastructure development (water, power, roads, STP etc)
- ✓ Banking related issues
- ✓ Skill development
- ✓ Land related issues (TSIIC, Revenue, HMDA)
- ✓ Coordination with Govt agencies
- ✓ Any other issue that needs expert advice

Panel for Advisory Services will comprise the following:

Chairman : Sri BP Acharya, IAS (Retd.),
Chief Advisor, FTCCI
Member : Dr. B. Yerram Raju,
Advisor, IDC Committee, FTCCI
Sri Naveen Reddy, Asst Director
(MSME)

FTCCI requests members to avail this unique initiative by attending the one-on-one Mentoring session at the MSME Advisory Services.

Please send us your issues in advance, by email : hinduja@ftcci.in, so that the same can be taken forward.

For further details/assistance, please contact Ms.Hinduja, Senior Officer, FTCCI
on 7815950242

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KEY FEATURES OF THE LOGISTICS PARK



Strategic Location & Seamless Connectivity

Connected to National Highway 65 (2 km) and ORR (9 Km)



Clear Title & Legal Validation

Hassle-free, quick land acquisition and zero wastage of plot spaces



Robust and Innovative Infrastructure

Global standard industrial spaces managed skillfully



Plug and Play Model

One-stop solution for businesses looking for turnkey solutions



Water, Energy, and Waste Management

Enhanced work environment and efficient operations



Amenity Blocks and Common Areas

Well-maintained staff quarters and recreational spaces



Seamless Power Supply and Telecom Connectivity

Futuristic telecom network and uninterrupted power supply



24x7 Security and Surveillance

Centralised security and onsite CCTV monitoring



Smart and Sustainable Environment

Committed to green initiatives and eco-conscious practices

ENABLING ACCELERATED LOGISTICS GROWTH

CONNECTIVITY FOR INDUSTRIAL EVOLUTION

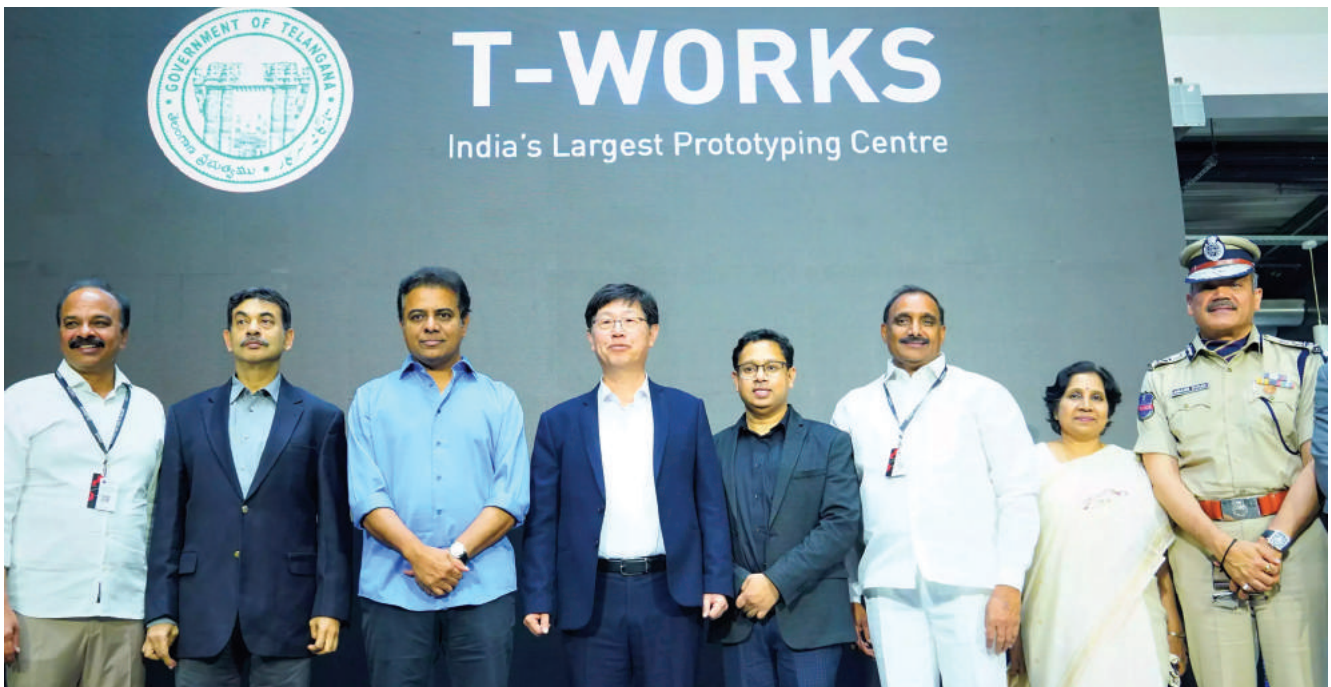
- Located near NH65
- Hyderabad Airport - 49 Km
- Pashamylaram Industrial Area - 5 Km
- Ordinance Factory - 5 Km
- Sangareddy - 9 Km
- BHEL Junction - 20 Km
- IIT - 5 Km
- Gitam University - 1.5 Km
- JNTU - 28 Km
- Toshiba - 1 Km
- Financial District - 33 Km
- Madhapur - 20 Km

PREFERRED SPACE FOR A GROWING HUB OF INDUSTRIES

- Pharmaceutical Laboratories
- EV Manufacturing & Assembling
- Warehouses
- Defence Equipment
- Aerospace
- Automobiles
- Chemicals
- Power Components
- Smartphone Manufacturing
- Food Industry
- Central Kitchens
- Consumer Appliances
- Telecom Equipment
- Plastic Products
- IT, and others

Congratulations

T-Works: India's largest hardware prototyping center unveiled in Hyderabad



Telangana's IT Minister KT Rama Rao along with Foxconn Chairman and CEO Young Liu inaugurated T-Works in Hyderabad on Thursday. This is a prototyping facility that would accelerate India's journey towards becoming a leader in product innovation. The 78,000 sq ft building was unveiled via a spectacular curtain drop (called a kabuki drop), the first time ever in history.

The inaugural event was attended by more than 1,000 people including CEOs and founders of the major companies, entrepreneurs, artists and hobbyists from across the world. A guided tour of the facility was given to the attendees showcasing state-of-the-art equipment, tools, prototypes and products made using different machinery at T-Works. The laser show and live performance by Motherjane added to the excitement of the inaugural. The audience was also addressed by minister KT Rama Rao and Young Liu.

Speaking on the occasion, Rama Rao said, "Today, we are proud to T-Works to our state and nation. T-Works has developed significant products including the ventilator, electric vehicles, and agricultural innovation in collaboration with rural innovators using the state-of-the-art equipment. This is a testament to the kind of product innovation and design thinking that is bound to happen at this world class facility."

Read more at:

<https://government.economictimes.indiatimes.com/news/technology/t-works-indias-largest-hardware-prototyping-center-unveiled-in-hyderabad/98389924>



FTCCI Review

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comment from readers to
enable us to improve our
offering write to us at
sujatha@ftcci.in



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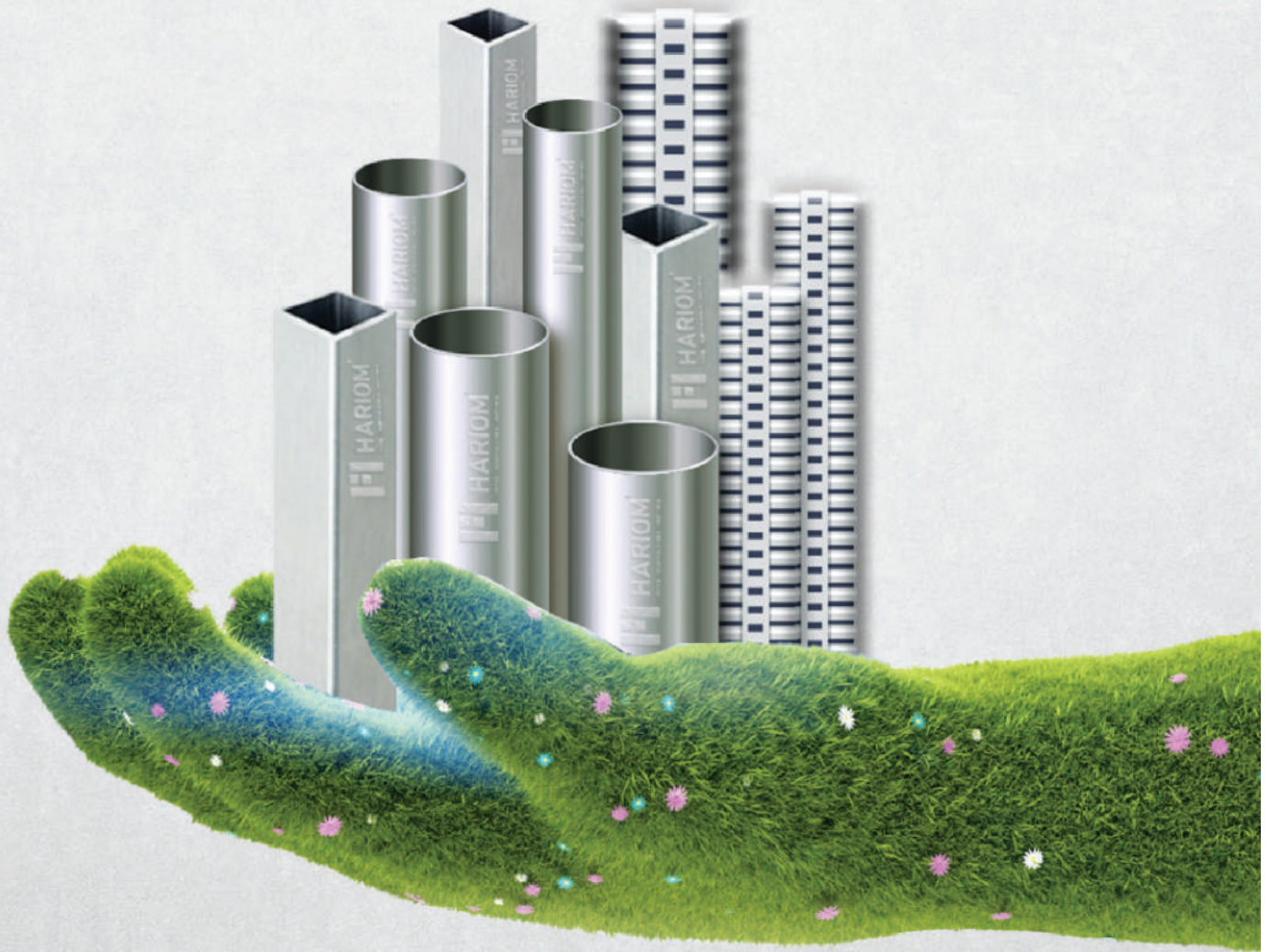
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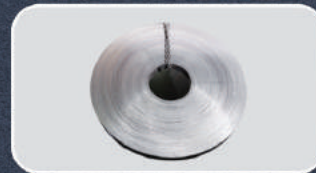
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Dear Members

The GST revenue for the month of February again crossed over Rs. 1.4 lakh crore for 12th successive month. The gross GST revenue at Rs. 1,59,577 crore was 12% higher than GST revenues in same month last year. It may be seen that the policy changes introduced over the past year have improved compliance with more taxpayers filing returns. It is a welcome scenario for a country with a low tax base.

The increased tax revenues gave confidence to the Government to fix the capex at whopping Rs. 10 lakh Crores in BE 2023-24, a 37.4% increase over Rs. 7.28 lakh crores in RE 2022-23. We are confident that this substantial increase will address the challenges faced in job creation, release the growth potential and provide security against the global situations.

We are pleased to note that the Jan Vishwas Bill 2022 is going to be introduced in Parliament in the second part of the Budget session. As industry body, we were demanding the government to decriminalise number of offences with imprisonment clause in certain Acts as they are counter productive in terms of encouraging businesses and industry. A disproportionate punishment should not be meted out for advertent, inadvertent minor wrong doings and clog the courts.

The Jan Vishwas Bill, which seeks to decriminalise minor offences and bring down the compliance burden for individuals and the industry, once passed, will help India go up in the ease of doing business and we welcome the Bill.

FTCCI has presented its objections on ARR and Retail Supply Tariff Determination for FY 2023-24 and Power Purchase True-Up for retail supply from 2016-17 to 2021-22 before the TSERC during the Public Hearing on 24th February. We made serious objection on true-up petition as DISCOMs failed to file ARR for 4 years in the six year period of true-up.

The FTCCI Pokarna Skill Centre has conducted residential programs for the benefit of entrepreneurs on two important aspects, one on "Strategy planning and implementation" and other on "Advanced Management Techniques" aimed at preparing them to expand their businesses. These programs are conducted in association with NI-MSME. The program on IPRs was

also conducted to create awareness on importance of registering under IPR and the procedures.

The webinar on 'ChatGPT and Beyond powered

by Artificial Intelligence' attracted more than 500 participants as it is going to disrupt the way we seek information and do our work; and the seminar on 'How ONDC will be a game changer for your business' provided information on how the platform gives the opportunity to grow via e-commerce by connecting with other network partners that will complete e-commerce solution. The seminar on Climate Change and Mitigation Planning by the Industry focussed on various avenues to reduce CO2 emissions.

These two programs show that Federation keeps its members updated on developments taking place in the market and how the businesses are conducted. My advice to all members is not to lose any opportunity to learn and update on every information as "knowledge is power".

The international business opportunities are brought to the doorstep of entrepreneurs by Federation by conducting interactive meetings with trade delegations of different countries. Interactive meetings with business delegations from Vietnam, Afghanistan and Iran were held in the last one month.

I am happy to inform the members that "Handbook on Social Security" authored by S.V. Ramchandra Rao is released by Sri K. V. Vishnu Raju, Chairman of SV Educational Society and Anjani group of industries and I thank him for gracing the occasion.

Wish all the members a very happy Ugadi




Anil Agarwal
President



India may pull plug on FAME II after next fiscal

Indian electric vehicle (EV) makers are being subject to tightened scrutiny over their eligibility for FAME-2 subsidies due to insufficient domestic value addition. Moreover, investors should note that the scheme could be discontinued after the next fiscal year, if recent news reports are to be believed, even as EV companies seek an extension beyond FY2024.

The FAME-2 scheme is the second phase of India's flagship program to subsidize the manufacture and sales of electric vehicles. Going forward, the government may instead focus on supporting the EV industry via ongoing production-linked incentive programs for battery manufacturing and auto/auto parts, tax cuts, fee waivers, etc.

The Government notified Phase-II of Faster Adoption and Manufacturing of (Hybrid &) Electric Vehicles in India (FAME India) Scheme for a period of five years commencing from 1st April, 2019 with a total budgetary support of Rs. 10,000 crore. This phase mainly focuses on supporting electrification of public & shared transportation and aims to support through demand incentive 7090 e-Buses, 5 lakh e-3 Wheelers, 55000 e-4 Wheeler Passenger Cars and 10 lakh e-2 Wheelers. Under this scheme, incentives are provided to buyers of electric vehicles in the form of an upfront reduction in the purchase price of electric vehicles.

Following steps have been taken by the Government of India to address

the challenges faced in adoption of electric mobility in the country:

- i. From 11th June, 2021 the demand incentive under Phase II of FAME India Scheme has been increased to Rs. 15,000/KWh from Rs. 10,000/KWh with an increase in cap from 20% to 40% of the cost of vehicle, thus enabling cost of Electric two wheelers at par with that of ICE two wheeler vehicles. Further, on 25th June, 2021 Phase II of FAME India scheme was extended for a period of 2 years upto 31st March 2024.
- ii. The Government on 12th May 2021 approved the Production Linked Incentive (PLI) Scheme for manufacturing of Advance Chemistry Cell (ACC) in the country in order to bring down prices of battery in the country. The drop in battery prices will result in cost reduction of Electric Vehicles.
- iii. Electric Vehicles are covered under Production Linked Incentive (PLI) scheme for Automobile and Auto Components, which was approved on 15th September 2021 with a budgetary outlay of Rs. 25,938 crore for a period of five years.
- iv. GST on electric vehicles has been reduced from 12% to 5%; GST on chargers/ charging stations for electric vehicles has been reduced from 18% to 5%.
- v. Ministry of Road Transport & Highways (MoRTH) announced that battery-operated vehicles will be given green license plates and be exempted from permit requirements.
- vi. MoRTH issued a notification advising states to waive road tax on EVs, which in turn will help reduce the initial cost of EVs.

<https://www.india-briefing.com/news/indian-government-tightens-release-of-fame-2-subsidies-probes-ev-makers-26973.html/>

Carbon dioxide emissions reached a record high in 2022

Communities around the world emitted more carbon dioxide in 2022 than in any other year on records dating to 1900, a result of air travel rebounding from the pandemic and more cities turning to coal as a low-cost source of power. Emissions of the climate-warming gas that were caused by energy production grew 0.9% to reach 36.8 gigatons in 2022, the International Energy Agency reported Thursday. (The mass of one gigaton is equivalent to about 10,000 fully loaded aircraft carriers, according to NASA.) Carbon dioxide is released when fossil fuels such as oil, coal or natural gas are burned to power cars, planes, homes and factories. When the gas enters the atmosphere, it traps heat and contributes to the warming of the the climate.

Extreme weather events intensified last year's carbon dioxide emissions: Droughts reduced the amount of water available for hydropower, which increased the need to burn fossil fuels. And heat waves drove up demand for electricity.

Report was described as disconcerting by climate scientists, who warn that energy users around the world must cut emissions dramatically to slow the dire consequences of global warming.

"Any emissions growth — even 1% — is a failure," said Rob Jackson, a professor of earth system science at Stanford University and chairman of the Global Carbon Project, an international group. "We can't afford growth. We can't afford stasis. It's cuts or chaos for the planet. Any year with higher coal emissions is a bad year for our health and for the Earth."

<https://apnews.com>



India to have a modern and smart power transmission system; Government accepts the Task Force Report:

India will soon have a modern and smart power transmission system with features such as real-time monitoring and automated operation of grid, better situational assessment, capability to have increased share of renewable capacity in the power-mix, enhanced utilization of transmission capacity, greater resilience against cyber-attacks as well as natural disasters, centralized and data driven decision-making, reduction in forced outages through self-correcting systems etc.

These and other recommendations are part of a report of a task force set up by the Power Ministry in Sep, 2021 under the chairmanship of CMD, POWERGRID to suggest ways for modernization of Transmission Sector and making it smart and future ready. The other members of the Task Force included representatives from State Transmission Utilities, Central Electricity Authority, Central Transmission Utilities, MeITY, IIT Kanpur, NSGPMU and EPTA

The report of the committee was accepted by the government after deliberations chaired by Union Power & NRE Minister R. K. Singh last week. During the meeting, the Minister emphasized that a modern transmission grid is vital to achieve the government's vision to provide 24x7 reliable and affordable power to the people and also meet the sustainability goals. Shri Singh said that a fully

automated, digitally controlled, fast responsive grid which is resilient to cyber-attacks and natural disasters is the need of the hour. The Minister said that such a system should ensure the isolation of specific areas in case of any contingency, so as to protect the grid and prevent larger outages. Appreciating the efforts of the Task Force, Singh directed the CEA to formulate necessary standards and regulations for adoption of identified technological solutions and set benchmark performance levels so as to build a robust and modern transmission network in the country.

<https://www.livemint.com>

With 16% Growth Coal Production Touches 698.25 Million Ton During April 2022 –January 2023

India's domestic coal production has shown impressive growth during the past few years. Coal production has increased from 730.87 MT (Million Ton) in 2019-20 to 778.19 MT in 2021-22, achieving a growth of 6.47%. The rising trend of coal production has further gained pace in the current financial year 2022-23 and country's total coal production has recorded an impressive growth of more than 16% with production of 698.25 MT during the period from April'2022 to January'2023 as compared to 601.97 MT during the corresponding period of the previous year. In this period, Coal India Limited (CIL) own production has also gone up by about 15.23% to 550.93 MT from 478.12 MT. The increase in domestic coal production has helped the country curb import to a large extent in face of sharp increase in coal demand arising due to continuous rise in power consumption. The Coal Ministry has fixed the target of 1.31 BT (Billion Ton) for FY 25 and the same is to go up to 1.5 BT by FY30. The Ministry has been actively engaging with various State Government and Central Government agencies

both for starting new coal mines and also for increasing coal production in the currently operational mines. As a result of such initiatives, production from captive and commercial coal mines has increased to 93.22 MT in April'2022 to January'2023 period of FY 22-23 from 71.31 MT in same period of FY 21-22, showing a growth of more than 30%.

G20 conference in Ranchi to deliberate on challenges in area of energy

Ranchi, Mar 1 (PTI) Foreign delegates of G20 major economies will discuss challenges in the area of energy and recommend a future roadmap for cooperation in the field at a conference scheduled in Jharkhand's capital Ranchi on March 2 and 3, an official statement said.

"Delegates from all G20 countries will discuss 21st century challenges related to energy materials and devices, solar energy utilisation and photovoltaic technology and materials and processes for green energy at the G20 RIIG Conference on 'Materials for Sustainable Energy' scheduled to take place at Ranchi during 2-3 March 2023," the statement said. The conference will elaborate on the critical need for G20 Countries and participating International Organisations (IO's) in the area of energy and recommend a future roadmap for G20 cooperation and is expected to build partnerships and knowledge sharing, it said.

"Chaired by Dr Srivari Chandrasekhar, Secretary DST and RIIG Chair and coordinated by Council of Scientific and Industrial Research (CSIR), the conference will encompass inaugural, technical and valedictory sessions, a plenary lecture on 'Strategy towards Low-Carbon Transition Driving India towards Net-Zero' and a panel discussion," the statement said.

About 25 foreign delegates from all G20 countries including EU and International Organisations such as International Solar Alliance, are expected to participate in the conference.

<https://theprint.in>

Manufacturing firms record lower sales growth in Q3: RBI data

Listed manufacturing companies recorded lower sales growth of 10.6 per cent in the December quarter of the current fiscal compared to 20.9 per cent in the previous quarter, according to data released by the Reserve Bank of India (RBI) on Thursday. The moderation in the manufacturing companies was broad-based across the industries, except for cement.

Over all, sales growth of listed private non-financial companies moderated to 12.7 per cent in third quarter of 2022-23 from 22.6 per cent in the previous July-September period.

The Reserve Bank of India (RBI) has released data on the performance of the private corporate sector during the third quarter of 2022-23 drawn from abridged quarterly financial results of 2,779 listed non-government non-financial companies.

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<https://www.financialexpress.com/economy>



Govt discontinues imports of crude sunflower seed oil under tariff rate quota from April 1

The government said that it has decided to discontinue imports of crude sunflower seed oil under tariff rate quota (TRQ) from April 1 this year. TRQ is a quota for a volume of imports that enter India at specified or nil duty, but after the quota is reached, the normal

tariff applies to additional imports.

"Last date for import of crude sunflower seed oil under TRQ has been revised to March 31, 2023. Further, no TRQs shall be allocated for import of crude sunflower seed oil in 2023-24," the directorate general of foreign trade (DGFT) said in a public notice.

Earlier in January, a similar decision was taken for crude soybean oil. The duty-free import of 20 lakh MT per year was earlier applicable for two financial years – 2022-23 and 2023-24 – for crude sunflower seed oil and crude soya bean oil. For crude sunflower oil, the TRQ was there till June 30 this year.

<https://www.financialexpress.com/economy>

Economy slows to 4.4 per cent in Q3, govt's full-year target intact

India's economic growth, as measured by the gross domestic product (GDP), slowed to 4.4 per cent in the October-December quarter of 2022-23 against 6.3 per cent and 13.5 per cent in the second and first quarters, respectively. The deceleration was driven by a combination of factors including the continued weakness in the manufacturing sector, muted consumer demand and base effect because the National Statistics Office (NSO) revised 2021-22 GDP growth to 9.1 per cent from 8.7 per cent estimated earlier.

The manufacturing sector's output, going by the gross value added in the third quarter of 2022-23, shrank 1.1 per cent compared with a growth of 1.3 per cent in the year-ago period. In this fiscal's second quarter, the sector contracted by 3.6 per cent. In addition, trade, hotels, transport, communication and services grew at a slower pace of 9.7 per cent in the third quarter against 15.6 per cent in the second.

Although the latest figures signalled

the economy is powering down, the NSO's second advance estimates retained GDP growth for the current fiscal at 7 per cent, the same rate projected in the first advance estimates released in January.

However, economic shocks from bad weather conditions or any other unexpected events could spoil the math. A government statement put the size of the GDP at constant (2011-12) prices in Q3 2022-23 at Rs 40.19 lakh crore, against Rs 38.51 lakh crore in the year-ago period – showing a growth of 4.4 per cent. "GDP at current prices in Q3 2022-23 is estimated at Rs 69.38 lakh crore, as against Rs 62.39 lakh crore a year ago, showing a growth of 11.2 per cent," the statement read.

The Reserve Bank of India had lowered the country's growth projection to 6.8 per cent from 7 per cent amid the tightening of global financial conditions and geopolitical tensions. Meanwhile, the IMF has projected a growth of 6.8 per cent for FY23.

According to experts, the third

quarter GDP growth decline was driven by both domestic and external factors. "Global demand slowdown had already begun to hurt India's export and industrial growth," said Dipti Deshpande, principal economist, CRISIL.

<https://www.newindianexpress.com>

Govt to bring retail trade policy to promote ease of doing biz for traders

The government is working to bring a national retail trade policy for brick and mortar retail traders with an aim to promote ease of doing business, a senior official said on Monday.

Joint Secretary in the Department for Promotion of Industry and Internal Trade (DPIIT) Sanjiv said that the policy would also help in providing better infrastructure and more credit to traders. The Department, he said, is also working to bring an e-commerce policy for online retailers.

The Department is also in the process of formulating an insurance scheme for all the retail traders. The accident insurance scheme would particularly help small traders of the country, he added.

"The government is trying to do policy changes not only in e-commerce but national retail trade policy which will be for physical traders which will be introducing ease of doing business, providing better infrastructural facilities, providing more credit and providing all sorts of benefits to traders," he said.

The Joint Secretary urged the industry to focus on producing high quality products.

<https://indianexpress.com/article/business/economy>

ONDC will help small retail survive onslaught of large tech-based e-com firms: Piyush Goyal

The Open Network for Digital Commerce (ONDC), a unified payments interface-type protocol, will help small retailers survive

the onslaught of large tech-based e-commerce companies, Commerce and Industry Minister Piyush Goyal said.

ONDC is an initiative of the ministry to help small retailers expand their business and reduce the dominance of e-commerce giants. It aims to build an open, interoperable network on which buyers and sellers can transact without needing to be present on the same platform.

It offers small retailers an opportunity to provide their services, and goods to buyers across the country through an e-commerce system, where buyers will be able to purchase the products, which are sold on any platform.

"ONDC will help our small retail survive the onslaught of large tech-based e-commerce companies," Goyal said here at an event on the retail sector.

He said that the effort is to encourage small companies, and startups to integrate into the e-commerce ecosystem.

"Like UPI democratised payment systems, ONDC will democratise benefits of e-commerce," he added.

He also said that the consumer industry in India, and FMCGs have been victims of indiscriminate low-quality imports because of which people have suffered.

Without naming China, he said India's imports from one geography led to a significant increase in trade deficit between 2004-14 and broke the back of Indian manufacturing.

"When we are doing our free trade negotiations, the focus is on opportunities that India offers," Goyal said adding the government has focused over the last few years to bring back manufacturing into India again.

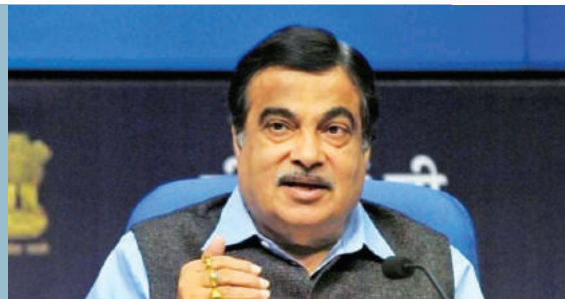
He added that the government have been able to stem the fall of manufacturing, and now "we have to work to take it to greater heights".

Consumers will be equally

responsible for making this happen, he said.

On promoting the manufacturing of high-quality goods, he said the government is working to introduce quality standards in a big way to domestic manufacturing stand against the irrational competition, increase scale of production and become more competitive.

<https://indianexpress.com/article/business/economy>



Coastal-port connectivity is vital for nation's economic growth: Nitin Gadkari

The highway connecting the north-southern corridor and Cochin Port, developed at a cost of Rs 571 crore, has enhanced the mobility of eight seashore villages and has significantly contributed to the socio-economic development of the region, Union Road Transport and Highways Minister Nitin Gadkari has said. About 8.7 km-long stretch, built on reclaimed land, passes through the backwaters of the Arabian Sea.

The minister in a series of tweets said coastal and port connectivity infrastructure plays a pivotal role in a nation's economic growth. In Kerala, a four-lane NH has been developed at a total cost of Rs 571 crores to connect International Container Transhipment Terminal (Vallarpadam) with Kalamassery and it links the North-South Corridor for freight movement to Cochin Port, he said. In separate tweets, he informed about construction of a 14.71km-long four-lane highway from Dimapur to Kohima at estimated cost of Rs 339.55 crore.

<https://www.newindianexpress.com>

FTCCI in collaboration with NIMSME has conducted 2 Capacity building residential program on

Strategy Planning and Implementation : 27th Jan to 1st Feb 2023 **Advanced Management Techniques : 6th Feb to 11th Feb 2023.**



or ministry alone, but it is actually possible with the Entrepreneurs whether practicing or prospecting entrepreneurs

All the budding entrepreneurs, startups must gain the momentum so that we reach the 3 trillion. As FTCCI is one of the state agency, were they have a plethora of entrepreneurs with them. Exporters, manufacturers, service providers etc.

We have collaborated with FTCCI to reach the captive audience effectively to meet the end result successfully.

Prof. Surya Prakash Goud said, NIMSME is a part of ministry of MSME, Government of India- First Entrepreneurship development

Both the program were conducted for 6 days each at newly inaugurated FTCCI Pokarna skill center, at FTCCI.

Most of the participants were Startups, Practicing Entrepreneurs, MSE's and budding woman entrepreneurs.

The program was attended by 25 participants each. All of them had a great learning platform and found it useful and inspiring.

A real value addition for all to develop their businesses and scale to the next level.

Many of the experts from Industry and Academia have taken the day long sessions on various topics.

During the inaugural sessions Director General of ni-msme and other senior faculties from ni-msme also addressed the participants. Topics like Digital Marketing and Trade marks were also covered.

Dr. S Glory Swarupa, DG at NIMSME said, Ministry of MSME have greater ambitions to reach the 5 trillion economy, and promise has been made by NIMSME that 3 trillion will be made from MSME sector. So, lot of hardwork and homework is needed from all of us to achieve this 3 trillion economy, as it is not possible through NIMSME alone

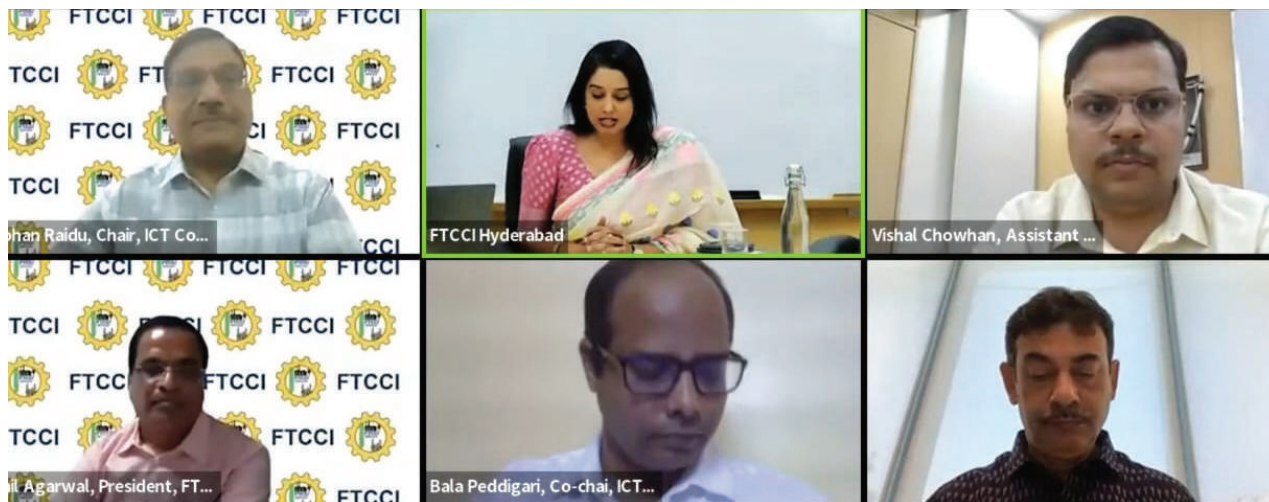


institute. EDP programs have been designed and conducted since long time by NIMSME and has played a vital role to set up district industry centres across the country and also facilitating in setting up similar type of institute in the state level EDI (Entrepreneur development institutes) and the work in various areas like skill development, cluster development, entrepreneurship, innovative, incubation,

exports as well .

As a part of initiative we are determined to take the program to the suitable MSE's so that it must contribute to their growth and as an end result it must contribute to the growth of the nation. Thus, In the process to support the PM's Narendra Modi's statement – Sabka Saat sabka Vikas which will lead to Atma Nirbhar Bharat.

Webinar on ChatGPT and beyond, powered by Artificial Intelligence



20th February, 2023

Ms. Khyati Amol Naravane, CEO, FTCCI in her Opening remarks shared some light on FTCCI and its journey so far followed by the FTCCI film. She also mentioned about AI trends and ChatGPT on how impactful it is for today's era.

Mr. Anil Agarwal, President, FTCCI in his welcome speech shared talked about the influence of ChatGPT on today's market. He also spoke about how the development of AI is changing the way of work and it is almost defining the whole modern digital age.

Mr. K. Mohan Raidu, Chair, ICT Committee, FTCCI spoke about

the initiatives and vision of the ICT committee and moderated the session.

Mr. Jayesh Ranjan IAS, Principal Secretary, Department of Information Technology, Electronics & Communications (ITE&C) and Department of Industries & Commerce; Govt. of Telangana gave an overview of ChatGPT and its uses. He also spoke about how the govt. is welcoming new innovations and projects in the field of AI and Automation. He encouraged entrepreneurs to come up with new ideas and solutions with the help of these platforms.

Mr. Bala Prasad Peddigari, Chief

Innovation Officer and Global Head – Technology Advisory Services, CMT Unit at TCS. And Co-Chair FTCCI, ICT committee covered the Generative AI associated trends and use-cases. He also touched upon the Open AI and ChatGPT potential usecases, policy moderation, capabilities and other Large Language Models influencing human intelligence. He talked about the unseen dangers that should be considered when GPT technology takes over mainstream adoption. He also showed some demos on chatGPT platform.

The Webinar was attended by 200+ participants and was received well by all.

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GlobalLinker in association with FTCCI, Government of Telangana and ONDC organized an
Event on How ONDC will be a Gamechanger for your Business



21st February 2023.
Federation House, Hyderabad

Ms. Malavika Jaggi, Director, GlobalLinker. Opened the session and spoke about how ONDC has changed the way at which e-commerce has been looked in the society. She mentioned the challenges faced by vendors earlier and how ONDC has impacted various businesses and have helped them in growth.

Mr. Jayesh Ranjan IAS, Principal Secretary Department of Information Technology, Electronics & Communications (ITE&C) and Department of Industries & Commerce. Mentioned about the dominations of some key e-commerce sites and how ONDC will change the way of operations. He also spoke about some challenged faced by vendors and how ONDC is the solution to that. He welcomed the vendors to join the platform and assured that the government will keep supporting such initiatives for better growth and development of e-commerce in the state.

Mr. Anil Agarwal, President, FTCCI. Spoke about how FTCCI is committed towards the growth and development of Trade and Commerce in the state and how we have been serving our

members with their initiatives. He shared some light on future of e-commerce in the country and how big the business is going to be. With India being only behind USA and China in the e-commerce industry the potential is huge, and we must grab the opportunities for the future growth.

Mr. T Koshi, MD and Chief Executive Officer of ONDC. Briefed about the working of ONDC and its technicalities. He also shared some of his personal experiences in the ecommerce industry

and how ONDC aims at upliftment of small businesses in the country.

Mr. Sireesh Joshi, Chief Business Officer for ONDC. Gave a detailed presentation on how it works & Case study on the ONDC platform. He explained the ONDC model vs the conventional e-commerce model and how the small vendors and MSMEs can sell their products to any audience without and hassle.



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Round Table Conference on Trade and Investment Opportunities in Vietnam



25th February, 2023
Federation House, Hyderabad

The 10-member delegation comprised of Senior officials, executives from Tien Giang, Binh Dinh, Ba Ria Vung Tau provinces and Ho Chi Minh Province had visited Hyderabad to explore the partnerships for bilateral trade and investment. The Vietnam delegation sought investments in IT, BT, Agriculture, Food Processing, Tourism, Healthcare & other sectors

The ten member delegates include Mr. Nguyen Thanh Dieu, Vice Chairman, Tien Giang People's Committee; Mr. Ly Hong Chieu, Chief of Staff, Tien Giang People's Committee; Mr. Nguyen Van Duong, Deputy Director, Tien Giang Department of Health; Mr. Pham Minh An, Director, Ba Ria - Vung Tau

Department of Health; Mr. Nguyen Tri, Deputy Manager, Ba Ria - Vung Tau Department of Health; Ms. Pham The Hien, Deputy Director, Ba Ria - Vung Tau Hospital; Mr. Le Quang Hung, Director, Binh Dinh Department of Health; Mr. Nguyen Hoang Nam, Pharmacist, Bidiphar company; Ms. Nguyen Thi Hoa Uyen, Deputy Head of QA Department Bidiphar company; Mr. Bui Anh Tuan, Commerce, Section, Consulate General of India

Ms Khyati Naravane gave her opening remarks and said that this visit was an extension of FTCCI's visit in last December to Vietnam.

Welcoming the Vietnam delegation, Mr Anil Agarwal said the delegation came to participate in Bioasia 2023 and they used this opportunity to visit FTCCI

to explain to us the opportunities for trade and investment in Vietnam in various provinces. He thanked Mr Madan Mohan Sethi, Consul General of Vietnam who facilitated the entire delegation and his support and encouragement. He even mentioned about the visit to Ho Chi Minh city, Dong Nai Province, Binh Duong Province during the Outbound delegation to Vietnam conducted by FTCCI recently. He praised the progress of cluster and industrial development initiatives which has attracted investments through FDIs in Vietnam and urge the participants to learn from those case studies.

Mr Bui Anh Tuan, Commerce Section, Consulate General of India in Vietnam introduced the Vietnamese delegates to the gathering. He further said that they are looking for investments in Tourism, IT, Biotechnology, Health Care, Agriculture and Food Processing.

Mr Nguyen Thanh Dieu, Vice Chairman of Tien Giang Province gave an overview of Investments in Tien Giang Province in Food Processing. He also mentioned that they are looking forward to strengthen our bond with India and Telangana. He said that Vietnam is strategically located and throw open lot of business opportunities. 'Emphasising on political stability and conducive environment for International business', he said,



'Lot of Indians are doing businesses successfully in Vietnam'.

Mr Nguyen Hoang Nam, Pharmacist at Bidiphar company, one of the largest Pharma company in Vietnam and explained the details about Investing in Binh Dinh province in Pharmaceutical sector. He further sought Indian investments in Biotechnology and other new technology in Pharma.

Mr Pham Minh, Director Ba Ria - Vung Tau Department of Health spoke about Investing in Ba Ria - Vung Tau province. He gave details about the FDI Policy.

Mr. Dasari Balaiah said India being

the Chair of G-20 must use every possible opportunity. Every small opportunity is a big opportunity. Further he said Vietnam is a good and very close neighbour. Look East policy of Government of India is the flagship initiative of Government of India. Further, He highlighted the opportunities in Telangana and informed the delegation that Hyderabad is the most happening city.

Mr. Akhilesh Muharkar, Director WTC shamshabad and Mr. Shekhar Duggar, Co-Founder & Technical Head, Usha

Guides and Rolling Systems who were part of Indian delegation to Vietnam last year gave their testimonies about their visit to Vietnam in December. India and Vietnam together can do wonders added Mr. Duggar. Rajashekhar Tummala, an ecologist and medicinal Plant expert from the Hyderabad city offered his service for the ecology restoration, for which the delegation responded favourably.

The presentations were followed by question and answer sessions.

Mr Suresh Singhal, Vice President, FTCCI proposed vote of thanks.

WE WELCOME YOUR PARTICIPATION

FTCCI Review attempts to keep abreast its members with latest information on various developments taking place around the globe. If you have any news/information on the issues related to Government policies, programs and latest developments that you may like to share with the FTCCI members. Please write to info@ftcci.in



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Interactive session on Peace, Prosperity & Progress in Business Arena



**1st March, 2023
Park Hyatt, Hyderabad**

Mr. Anjani Kumar IPS, DGP, Telangana State, Mr. Rajat Kumar IAS, Spl. Chief Secretary, I&CAD department, Govt of Telangana, and Mr. Venkat Jasti, Managing Director, Suven Pharmaceuticals Ltd.

Key Points addressed by Speakers:

Speaking on the occasion Mr. Rajat Kumar said that if Telangana has done well in the last eight years, it was due to inclusive policies of the government that contributed to the peace of the state, prosperity, and progress. Telangana has performed well on all the parameters of development, he added.

Economists always ask what leads to growth and I say that Trade, Geography, and Institutions are the three deep drivers of development, he said.

Talking about the cost of doing business Mr. Rajat Kumar said it is only natural that the cost of doing business will certainly go up with increasing prosperity and the only way of countering it is to match it with higher production.

Mr. Anjani Kumar said the first letter that is common in all three words of the theme for interaction evening is "P" and I wondered while entering this hall whether they were possible without



the fourth "P" i.e. Police. 70 years after Independence, our motherland India stands tall with its head high, because of economic growth. It is this economic growth that is the foundation for peace. Whether peace or war, economic development matters. Further, he added that the GDP of the world in the past 4000 years hardly changed. But it changed drastically in the last couple of decades. He highlighted that, to have Peace- Prosperity, Progress, economic development, inclusive growth, and adaptation to new technology are key.

Mr. Venkat Jasti addressed the interaction by saying, we need peace

right from home to the workplace, peace with colleagues, employees, and business partners that in turn brings prosperity. Peace and prosperity are interconnected. Peace plays a role in economic growth and he gave examples of Kashmir and Pakistan. And agreed with the previous speaker that Geography also makes a huge difference to all three parameters of development.

Mr. Anil Agarwal, the President of FTCCI said Peace, Prosperity, and Progress are the three pillars of development for the growth of society, state, and country. Peace is the foundation for prosperity and progress. And there is

no peace without prosperity. Prosperity fulfills the needs of citizens.

Giving the theme address, Mr. Bhaskar Reddy, Convenor of FTCCI CEO Forum said the interactive meeting was curated to learn and share knowledge, and wisdom from a well-learned

and eminent panel of speakers. He recalled how Mr. K.T. Rama Rao once interpreted that peace of doing business was more important than the popular belief of ease and cost of doing business. He observed that the state has progressed on all fronts in the last seven years.

Meela Jayadev, Sr. Vice President, FTCCI and Suresh Singhal, the Vice President, Khyati Naravane, CEO of FTCCI, BP Acharya, the Chief Advisor, Past Presidents of FTCCI, and CEOs of various companies participated in the meeting.



FTCCI HELP DESK

We are very happy to inform that we have created a helpdesk for the benefit of all our members to support them with the necessary guidance in the following areas.

- ▶ Direct Taxes
- ▶ Indirect Taxes
- ▶ Human Resources (HR) & Industrial Relations (IR)
- ▶ Banking
- ▶ Insurance
- ▶ Health Care
- ▶ Legal
- ▶ MSMEs
- ▶ Energy
- ▶ International Trade.
- ▶ Company Law



The main purpose of creating the helpdesk is to provide guidance to the members in getting the necessary help to resolve the problems.

All the members are requested to make use of this helpdesk facility

Forward your queries to helpdesk@ftcci.in

Officer Incharge : Lokesh Fatehpuria, Joint Director, FTCCI Ph. 8309788764

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Release of Handbook on Social Security and Panel Discussion on Relevance of Social Security in New Age India



4th March, 2023

Federation House, Hyderabad

A panel discussion on "Relevance of Social Security in New Age India" followed by release of Handbook on Social Security was held on 4th March 2023.

The panel discussion was chaired and moderated by Sri Nanda Kumar, Partner, First Principles and the esteemed members of the Panel were: Mr. Vadali Phanikanth, Head HR, India Operations, Signode India Ltd, Mr. Ramchander Maddela, CHRO, Aspentek Pvt Ltd and Prantec Pvt Ltd, and Ms. Janani Prakaash, Head HR,

Quantela Inc.

For the various questions on relevance of social security in new age India and its applicability to various sections of society and different types of workers, the experts have give apt responses and it was unanimously expressed by all panel members that social security is highly relevant, more so because of volatility of job markets and fast changing of skills required due to changes in technology.

The Handbook was released by Chief Guest Sri K. V. Vishnu Raju, Chairman, SV Educational Society and Anjani Vishnu Holdings Ltd and Anjani Foods

Ltd. The book was authored by Sri S.V. Ramachandra Rao, Member, HR & IR Committee, FTCCI and Managing Director, HR Chambers.

Anil Agarwal, President, while welcoming the guests stated that the handbook covers various aspects of all Laws relating to Social Security and serves as a ready reckoner for all HR Professionals and said the book will be an important asset to all.

R. Ravi Kumar, Chair, HR & IR Committee introduced the Chief Guest and expressed that the committee is doing excellent work in improving the relation between employer and



employees. He praised all senior members of the Committee for guiding and encouraging to do more.

After releasing the book S.V. Ramchandra Rao spoke about why and how the idea of writing this book has come and expressed his gratitude to all those who guided and supported him in finalizing the book.

Sri S.L.N. Murthy, Senior Member of Hr Committee and Hony Secretary of EFSI, Telangana and AP congratulated Ramachandra Rao and recalled his association with the Chief Guest. he also stressed the need for strict compliance of social security Laws by the employers to promote the welfare.

Sri K. V. Vishnu Raju, addressing the participants said that his grandfather Padmasri and Padma Bhushan B. V. Raju always given top priority to well



being of workers and he is following his principles and philosophy. He recalled how he has turned Cement factory from a loss making and troublesome unit to profit making unit by taking care of needs of the people and setting up a good English medium school for local population. He praised the efforts of

Ramachandra Rao in coming out with the book and congratulated him.

The program was ended with vote of thanks by Sri Meela Jayadev, Senior Vice President and he offered to sponsor publication cost of Hindi/ Telugu translated versions of the book.

Program on Climate Change and Mitigation Planning by the Industry



7th March, 2023
Federation House, Hyderabad

FTCCI in association with SIDBI and Jeedimetla Effluent Treatment Limited organized a Program on Climate Change and Mitigation Planning by the Industry

Mr. Anil Agarwal, President, FTCCI welcoming the gathering said that Climate change has become a matter of concern for all the countries in the world, developed and developing countries are trying to play blame game to avoid accepting the responsibility. He opined that Adaptation and Mitigation are two steps involved in lowering the impact of climate change on future generations. He further expressed that since the major causes for climate change are environment pollution like Water, Air and Soil etc major responsibility falls on industry to adopt green technology to climate protection.

Mr. Vinod Kumar Agarwal, Chair, FTCCI Energy Committee during his

introductory remarks mentioned that Climate change impact all the major sectors in the economy and estimated that climate change results in significant economic losses. He said energy conservation and management are key strategies that the industry can adopt to mitigate the impacts of climate change.

Mr. G Bala Subramanyam, Chair, FTCCI Environment Committee delivering the theme address said that as per the "Life Style for Environment", a document of NITI Aayog, Global economy could lose up to 18% of GDP by 2050 without urgent action by all. Very interesting observation in the same report, that according to the United Nations Environment Programme (UNEP), if 1 out of 8 billion people worldwide adopt environment-friendly behaviours in their daily lives, global carbon emissions could drop up to 20 per cent.

He informed that this one-day program is in line with the philosophy of "Think Globally; Act Locally" and designed to

support the industry by addressing what can be initiated by them to reduce the carbon foot print with adaption of "Energy Conservation and Management Techniques".

Mr. V Srinivas, CEO, Synergy Infra Consultants Pvt Ltd gave presentation on Energy Conservation in Utilities; Mr. P V Srinivas, Assistant General Manager, SIDBI on Greening Finance Scheme of SIDBI ; Mr. Vinod kumar, Sr. Assistant Director, National Productivity Council presented on Efficient Operation and Performance Monitoring of Boiler; Mr. Mohan Reddy , Director, Zenith Energy Services Pvt Ltd on Energy efficiency in the context of climate change and Mr. Srinivas Duggirala, Client Manager, BSI Group India Private Limited, Hyderabad gave presentation on ISO 50001 Energy Management System – An Overview. Mr. Meela Jayadev, Senior Vice President, Ms. Khyati Naravane, CEO and Ms. Sujatha, Dy. CEO, FTCCI also participated in the event.



Seminar on Evolution of SME IPOs: Augmenting growth of MSMEs



11th March, 2023
Federation House, Hyderabad

FTCCI in partnership with National Stock Exchange of India Limited (NSE) & Hem Securities had organised a Seminar on "Evolution of SME IPOs: Augmenting growth of MSMEs" for the SMEs at FTCCI, in order to take initiative in alignment with steps taken by Government of Telangana, who have signed an MOU with NSE on 04th March, 2022 to promote the MSME fraternity to participate through equity financing on NSE Emerge Platform and widen the scope of their business.

Sri B. Gouri Sankar, Vice President & Regional Head BD-Southern Region, NSE shared insights about SME IPOs and delivered a very comprehensive outlook on how the SME IPO had evolved over the years. He mentioned the regulations governing SME IPOs and benefits of an SME company derive from listing on NSE Emerge platform. He further highlighted some of the

major facts and figures to demystify the inhibition of the SMEs at large.

Mr. Navin Tekwani, Vice President and Head, Global Strategic Partnerships, Hem Securities Ltd said "SME IPO is the most economical fund-raising option in the long run for businesses, as collateral based funding from banks and other lenders has its limitations. Events like these helps reach to more SMEs about the benefits of listing. 31 SME IPOs are already lined up in the first 3 months of 2023 and the queue ahead is much longer". The interactive session in layman's language has been appreciated by all the participants.

Sri Anil Agarwal, President, FTCCI said that when the Indian economy is providing us with such a conducive business environment, we should come forward and take the challenges of raising the bar of our companies, by raising the funds through SME IPO route along with traditional debt financing. He further urged the government

of Telangana to provide the similar assistance for listing and raising money in SME stock exchanges as in the case of other states. He further stated that one of the state is currently giving a maximum subsidy of Rs.30 lakh as an assistance for listing and raising money in SME stock exchanges and similar step will really promote the SME fraternity in Telangana.

Mr. Kripa Nivas Sharma, Co-chair, Capital Market & Investor Protection Committee, FTCCI had highlighted that the company proposing to raise funds from IPO route should have scalability, sustainability & transparency in their business. He further highlighted that more than 50 SME IPOs concluded on NSE Emerge and emphasised that the state has tremendous potential and lots of eligible SMEs to explore this platform.

The Seminar was attended by as many as 125 SMEs, CA firms, Investment and Merchant bankers. It has been proposed to organise such a program on a larger scale considering the interest and scope identified during the program from the esteemed speakers and participants alike. The vote of thanks has been extended by Mr Abhishek Goud, Senior Manager-BD, NSE. The seminar was attended senior officials and executives from Va Innova Alloy Steeltech Private Limited; The Thickshake Factory; Manepally Jewellers; Varad Extrusions Private Limited; AJ Packaging Ltd; Fertis India Pvt Ltd and many other potential SMEs.



Inspiring leadership of **Malavika Hegde** in managing crisis of Café Coffee Day



We have got so used to reading about huge financial frauds and dishonest entrepreneurs who don't dither to harsh legislation; many are absconding economic offenders. The big names on the list are holed up abroad. Some top-notch names such as Vijay Mallya, who owes Rs9,000 crore to a consortium bank, Nirav Modi, his wife Ami Modi, brother Neeshal Modi and uncle Mehul Choksi, named in the Rs12,636 crore fraud at Punjab National Bank, Jatin Mehta of Winsome Diamonds, who owes Rs7,000 crore, former Indian Premier League chief Lalit Modi and many more names are in news for past few years.

In an ever-growing mucky corporate fraud scene, it is rare to see a candid and upfront lady who wants to save her deceased husband's dream company CCD (Café Coffee Day). I am talking about Malavika Hegde. She is the wife of the company's founder late V G Siddhartha. Malavika Hegde, who prefers to stay low-profiled, is sitting at the helm of the Bengaluru-based enterprise since December 2020. By the way, it did not come as a surprise to the employees of CCD as everybody expected her to take a more active role at the office so they looked up to her to resolve matters during the crisis at CCD.

Café Coffee Day Global Limited Company is a

Chikkamangaluru-based business that grows coffee in its own estates of 20,000 acres V.G. Siddhartha started the café chain in 1996 when he incorporated Coffee Day Global, which is the parent of the Coffee Day chain. The chain of restaurants rapidly expanded to other cities in India, with more than 1,000 cafés open across the nation by 2011.

On 29th July 2019, V.G.Siddhartha ended his life because he couldn't take the pressure of the overburdened debts and another reason being Siddhartha was harassed by the Income Tax.

Malavika is certainly a very courageous lady. In a letter to the company's 25,000 employees, Malavika assured to reduce the debt to a manageable level by selling a few assets and investments. CCD had 49 subsidiaries at one point. In the letter, she expressed her commitment to the company's future. After Malavika took over as the CEO of the company it was the lockdown period of a pandemic; her first decision was not to increase the price of coffee. She pulled down the shutters of many outlets that were not making profits. She withdrew hundreds of coffee vending machines that were installed at many IT parks and companies. The brave lady successfully propelled capital into the company by approaching new investors. CCD debts are brought down to Rs 3100 crore as of 31 March

2020 from Rs 7200 crore in March 2019. As a result of Malavika's initiatives, it further dropped to Rs 1731 crore on 31 March 2021. She successfully ran the outlets even during the COVID-19 by strictly following the pandemic protocols.

What is highly significant about Malavika's leadership quality is that she decided to stand up and face the problems. What is highly appreciated about her is she faced all realities and practiced radical honesty. She prioritized preserving her late husband's legacy. Thousands of people's jobs were at stake, and she assured them of continued employment. CCD had to fight against its rising competitors such as Starbucks, Costa Coffee, McCafe, Lavazza, Dunkin Donuts, and a few more. Malavika took initiatives such as home delivery, multiple retail formats, and a digital presence, Café Coffee Day is fighting off competition while reinventing itself to stay ahead in the market.

Crisis Management

Every organization at some point faces a crisis situation; a crisis is any situation that challenges the reputation of an organization, its clients, donors, or individuals associated with it. Whether it is directly or indirectly, an organization's reaction and response to the crisis situation directly impact its brand image. Malavika took ownership of the problems faced by CCD. Organizations must carry effective communication with all stakeholders; their employees, customers, suppliers, government, debtors, and creditors all the communication must be kept on which she did. In a crisis, problems must be resolved as early as possible which Malavika did, she became CEO of CCD in December 2020. In a crisis, leadership plays a pivotal role. It requires many competencies such as timely decision making, motivating employees, negotiating with stakeholders, facing competitors with effective strategies, etc. A good

leader is a person with the ability to lead by example.

Malavika Hegde stepped into the shoes of her deceased husband. People who have worked with Malavika say she is a straight talker, someone who acknowledges the perils the company is in and wants to clear the mess for the sake of her two sons. She wants to keep CCD running.

Conclusion

I feel there is so much to learn from the dignified silence she maintained, her silent determination in clearing crores of rupees debt amidst tough competition faced by CCD, I see a demure woman who doesn't show off her power. I am awe-struck with this gracious lady of iron will. She is a great mother to her sons, and a devoted wife to her late husband. I am sure under her brilliant leadership CCD has a great future!

Budget 2023: Power sector's Revamped Distribution Sector Scheme may get a boost

For the Union Budget 2023, the power ministry has proposed to increase the budget outlay for its flagship Revamped Distribution Sector Scheme (RDSS) with an aim to cover more households with prepaid smart meters and reduce the aggregate technical and commercial (AT&C) losses of the country.

Senior power ministry officials also said the Smart Meter National Programme (SMNP) will gain momentum in FY 2023-24 with a number of companies getting into the smart metering business. SMNP had sluggish growth in the last two years due to the COVID-19 pandemic and the global shortage of chips and semiconductors. So far under RDSS, as many as 17,34,39,869 prepaid smart meters, 49,02,755 distribution transmission (DT) meters and 1,68,085 feeder meters have been sanctioned across 23 states, which comes to about 40 discoms. The total sanctioned cost for this has been Rs 1,15,493.79 crore.

RDSS is meant to be a facilitator to improve the operational efficiencies of discoms and help reduce their losses and make them financially sustainable.

The scheme aims to reduce technical and commercial losses to pan-India levels of 12-15 percent by 2024-25 and cut the cost-revenue gap to zero by 2024-25.

In the current fiscal year, the budgetary outlay for RDSS is Rs 7,565.59 crore. "The power ministry has proposed to the finance ministry to double the allocation to about Rs 15,000 crore for the scheme in the upcoming budget. But, it finally rests on the finance department as to how much they approve in the budget," said a senior power ministry official requesting anonymity.

"A lot of projects have been sanctioned under this scheme already and many will start taking shape in the next one to two years. So, the scheme will require sustained funding for at least two consecutive years," the official added.

Batco Integrated Logistics: Providing efficient logistics services



Batco Integrated Logistics is the one stop solution provider for the EXIM community in the states of Telangana, wherein they can avail all the export, import, storage, air clearance and handling facilities. The company offers seamlessly coordinated logistic services and has standardized predictive planning at every stage of the supply chain. Batco integrated logistics is concerned with transporting, storing, handling, and delivering medical products, from the manufacturing unit to the desired location. "Our success is attributed to our top management business philosophy of concern, Commitment, quality, integrity and service towards our customers, associates & partners in particular", says Iqbal Patni, Managing director.

Equipped With Latest Technologies

The firm has made rapid progress in its business by providing efficient service to its clients through innovation, decades of logistics experience, technology, and infrastructure of international standard & human touch. The company has state-of-the-

art cold pharma zone with different temperature chambers and provision of data loggers. It is also backed by a very advanced IT interface, which allows it to be on top every time. The company puts more emphasis on learning and indulging in various training programs & seminars to keep itself updated with the latest trends & practices.

Batco Integrated logistics has all the necessary and required infrastructure like in-house reefer power plugs, electric fork lifts, temperature-controlled warehouses, accelerations and practice of systematic process from various agencies like ISO, GDP, and AEO along with advanced training programs for its staff. The company has three different temperature variants in its facility to cater to the different type of cargoes. The facility has electric handling equipment, racking and data loggers along with CCTV for 24 hours monitoring. The firm also has ambit warehouses and an entirely secluded HAZ area.

International Connect

Apart from this, Batco Integrated logistics also manages a CFS under

IAP Logistics in Saudi Arabia, which is a 100 percentage foreign invested company namely IAP logistics with a turnover of about Rs. 60 million, annually. Batco Integrated logistics is a part of Globicon Terminals & Team Global Logistics, a WWA group company with an annual turnover of RS.6892 million and over 1500 employees.

Way Forward

In the coming years, Batco CFS is gearing to build another state-of-the-art cold and perishable zone along with starting operations to facilitate air cargo export & import from its facility which is the need of the hour. Also, its strategic location gives it the required advantage, as it is equidistant from pharma manufacturing cluster and GMR airport. The company is looking forward to earn and sustain the perception of its clients as a trustworthy and reliable logistics organization that will fulfil its commitments and meet the challenges of the dynamic environment with innovative solutions & quality service.



PM asks India Inc to step up investment, take advantage of opportunities

Prime Minister Narendra Modi urged India Inc to increase investment and take advantage of the opportunities unveiled in the Budget 2023-24. Addressing the 10th webinar on Budget, Modi said the government has increased outlay on capital expenditure to Rs 10 lakh crore, the highest ever.

In this backdrop, he said, "I would also call upon the private sector of the country to increase their investment just like the government so that the country gets maximum benefit from it."

The prime minister further said as opposed to the past, the tax burden has come down significantly in India due to GST, reduction in income tax and corporate tax.

This, he said, has resulted in better tax collection. In 2013-14 gross tax revenue was about Rs 11 lakh crore which rose to Rs 33 lakh crore in 2023-24, an increase of 200 per cent. The number of individual tax returns increased from 3.5 crore to 6.5 crore from 2013-14 to 2020-21.

"Paying tax is such a duty, which is directly related to nation building. The increase in the tax base is proof that people have faith in the government, and they believe that the tax paid is being spent for public good," Modi said.

He further said RuPay and UPI are not just a low-cost and highly secure technology, but it is our identity in the world.

There is immense scope for innovation and UPI should become a means of financial inclusion and empowerment for the whole world, we have to work for it.

Modi suggested that the financial institutions should also have maximum partnership with fintechs to increase their reach.

Also, he said, there is a government that is taking policy decisions with courage, clarity and confidence.

"Today, the need of the hour is that the benefits of the strength in India's banking system should reach the maximum number of people," he said.

Giving an example of the government's support to the MSME sector, the prime minister asked the banking system to reach out to the maximum number of sectors.

"1 crore 20 lakh MSMEs have received huge help from the government during the pandemic. In this year's budget, the MSME sector has also got additional collateral-free guaranteed credit of 2 lakh crores. Now it is very important that our banks reach out to them and provide them adequate finance," he said.

Modi pointed out that the government's policies related to financial inclusion have made crores of people part of the formal financial system.

The government has helped fulfil the dreams of crores of youth by giving Mudra loans of more than Rs 20 lakh crore without a bank guarantee, he said.

For the first time, he said, more than 40 lakh street vendors and small shopkeepers received help from banks through PM Swanidhi Yojana.

The prime minister said that the entire world is witnessing the impact of India's fiscal and monetary policy during the COVID-19 pandemic and lauding its efforts in strengthening the fundamentals of the country's economy in the last 9 years.

Recalling the time when the world looked at India with suspicion, he said that discussions on India's economy, budget and goals would often begin and end with a question.

He highlighted the changes in financial discipline, transparency and inclusive approach and noted that the question

mark at the beginning and end of the discussion has been replaced by 'vishwas' (trust) and 'apeksha' (expectations).

Touching upon the issue of 'vocal for local' he said that this is not a matter of choice but 'vocal for local and vision of self-reliance is a national responsibility'.

"Our exports have been at an all-time high, whether in goods or services. This indicates growing possibilities for India," he said, adding, the stakeholders

1 crore 20 lakh MSMEs have received huge help from the government during the pandemic. In this year's budget, the MSME sector has also got additional collateral-free guaranteed credit of 2 lakh crores. Now it is very important that our banks reach out to them and provide them adequate finance
-Narendra Modi-

like organisations and chambers of industry and commerce to take up the responsibility to promote local artisans and entrepreneurs up to the district level.

He clarified that 'vocal for local' is bigger than just buying products from the Indian cottage industry.

"We have to see which are the areas where we can save the country's money by building capacity in India itself," he said citing examples of

higher education and edible oil where a lot of money goes out.

The prime minister said Indian talent, infrastructure and innovators can take the Indian financial system to the top.

"In the era of 'Industry 4.0', platforms developed by India are becoming models for the world," he said giving examples of Government e Marketplace (GeM) and digital transactions.

He said that in the 75th year of independence, 75,000 crore transactions were done digitally, which shows how wide the expansion of Unified Payments Interface (UPI) has become.

"RuPay and UPI are not just a low-cost and highly secure technology, but it is our identity in the world. There is immense scope for innovation. UPI should become a means of financial inclusion and empowerment for the whole world, we have to collectively work for it. I suggest that our financial institutions should also have maximum partnership with fintechs to increase their reach," he said.

Sometimes, even a small step can make a huge difference in boosting the economy, he said and gave the example of buying goods without the bill.

Pointing out that the feeling that there is no harm done by this, Modi underlined the need to increase awareness about getting a copy of the bill that will benefit the nation in return.

The benefits of India's economic development should reach every class and person, he said urging all stakeholders to work with this vision.

He also stressed creating a large pool of well-trained professionals.

Source :
<https://economictimes.indiatimes.com/news/india>

SNo Panel Name of the Company Business

January 2023

1	B-201	Telangana Flex Printers & Employees Association	Printers Association
2	B-202	Womenergy Association of Incubators In Manufacturing	Association
3	B-203	St. John Ambulance Association	First Aid Training Association
4	C-1850	Horizon Industrial Parks Pvt. Ltd.	Real Estate, Industrial and Logistics Park
5	C-1851	Mgrid Technologies Pvt. Ltd.	IT support Services
6	C-1852	Apexion Trading and Consultancy Pvt. Ltd.	Trading, Exports, Imports of Food Products and Imports, Exports Consultancy Services
7	C-1853	Shree Ji Jewellery Manufacturers Pvt. Ltd.	Manufacturing of Gold Jewellery
8	C-1854	Eesavyasa Technologies Pvt. Ltd.	Research Design Develop Service Effluent Treatment
9	C-1855	Simply Fresh Pvt. Ltd.	Manufacturing & Exports, Sales of Vegetables (Simply Fresh uses precision farming techniques to grow fresh and nutritious produce)
10	C-1856	Xigoconnect LIP	IT Consultants
11	C-1857	Shyam Electro Chem Pvt. Ltd.	Manufacturing of Led Lights and Assembling All Kinds of Packaging
12	C-1858	Gradiente Infotainment Limited	Media & Entertainment
13	C-1859	Manvi Biopharma Pvt. Ltd.	Manufacturing and Exports of Pharmaceuticals
14	D-2226	Bihariji Tubes & Fittings	Trading and Distribution of Iron and Steel
15	D-2227	Patel & Co.	Trading of Building and Construction Materials
16	D-2228	Global Source For Digital Commerce (GSDC)	E-commerce Business
17	D-2229	Sampadha	Small Business Consulting Financial Education and Financial Products Research
18	D-2230	Growth Vault Ventures	Services of Wedding & Event Services Destination Weddings, Hi and Team building
19	D-2231	Kartikeya Chemicals	Trading of Industrial Chemicals
20	D-2232	V. Thirupathi Reddy	ESI, PF, Labour Authorities, Tax, GST, Statutory Compliance, Audits, IR, HR & Pay roll policy advices
21	D-2233	Omni Reliable Logistics	International Courier & Cargo Services, Freight Forwarding
22	D-2234	Peacock Finance	Financial Services, Loans Syndication
23	D-2235	TWG International	Training & Consulting Services
24	D-2236	Tas Trading Corporation	Training & Exports of Hardware & Tools
25	D-2237	Vishwanath Hegde & Co.	Chartered Accountants
26	D-2238	Narala Varalakshmi	Company Secretary & Insolvency Professional and Registered Valuer
27	D-2239	Nethi Mallikarjuna Setty	Chartered Accountant & Insolvency Professional and Project Finance
28	D-2240	A. Viswanadha Sarma	Practicing Insolvency Professional and Chartered Accountant
29	D-2241	Power Apex	Trading of Solar Panels and Control Panels
30	E-1540	Mahaveer Plaster	Manufacturing of Gypsum Plaster, Gypsum Channel, Plaster Board Pop Decoration items
31	E-1540	Alcom Extrusions Pvt. Ltd.	Manufacturing of Fabricated Metal Products
32	E-1540	Biopil Lifecare Pvt. Ltd.	Manufacturing & Exports of Drugs, Nutraceuticals
33	E-1540	Mg Industries	Manufacturing of Thermo ware Insulated Ware and Plastic House Hold Articles
34	E-1540	Shathabdh Organic	Processing and Manufacturing of Organic Food Products
35	E-1540	Srikrishnaa Processs Technologies Pvt. Ltd.	Pharma and Bulk Drug Machinery
36	E-1540	Kinetic Polymers	Manufacturing of Antistatic Products
37	E-1540	Matr Industries	Waste Management Machine Manpower Supply & Briquette supply
38	E-1540	Tropical Ecology Pvt. Ltd.	Supply of Technical, Non-Technical Manpower and Land scraping services
39	E-1540	Rc-Alltech Power Systems Pvt. Ltd.	Manufacturing of Power Electronic Products Like Ups
40	E-1540	Chandrikaa Gems & Jewels	Manufacturing of Jewellery

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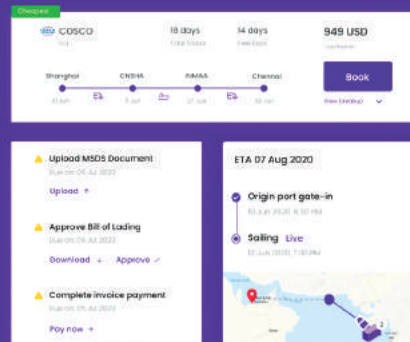


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With Ms. Mahima Datla,
Managing Director, Biological
E. Limited and extended the
invitation to be the Chief Guest
at the upcoming
CEO forum meeting:
11th February, 2023

Representatives of FTCCI
along with Mr. Nirmalya
Bagchi, DG, ASCI at
interaction with CSIR
scientists :
15th February, 2023



Sri Anil Agarwal, President
presenting the comments of
FTCCI on ARR & RST for FY
2023-24 and power purchase
True-up for 2016-17 to 2022-23
at State Advisory Committee
meeting, TSERC :
16th February, 2023

Meeting with Mr Praveen
Kumar, IAS, DG of IICA
at Delhi for MoU for
training of DIRECTORS in
Telangana on Corporate
laws. Also we are
entering into MoU for IBC
& ADR :
16th January, 2023





With Mr. Saurabh Gaur, IAS, Secretary to Government, Information Technology Electronics and Communications Department & Skills Development and Training Dept. and Dr. Srijana Gummalla, IAS, Director of Industries, Commerce and Export Promotion ; Vice Chairman and Managing Director, APIIC and Chief Executive Officer, APEDB, Govt. of Andhra Pradesh at the Global Investors Summit 2023: Visakhapatnam 24th February, 2023



FTCCI President Anil Agarwal & Chair of Excellence Awards Arun Luharuka presenting FTCCI Centenary Book & Excellence Awards Coffee Table Book to Shri Vikas Raj IAS, CEO Election Commission Telangana State: 1st March, 2023



With Sri Kalvakuntla Taraka Rama Rao, Minister for Municipal Administration & Urban Development, Industries & Commerce, and IT of Telangana; Sri G. Jagadish Reddy, Minister of Energy, Telangana and Sri Jayesh Ranjan, Principal Secretary, IT along with Vietnam delegation during the meeting of "Vietnam Delegation with State Government" : 24th February, 2023



FTCCI President Anil Agarwal was Chief Guest at the inaugural of Business Women Expo organised by Hitex : 10th March, 2023





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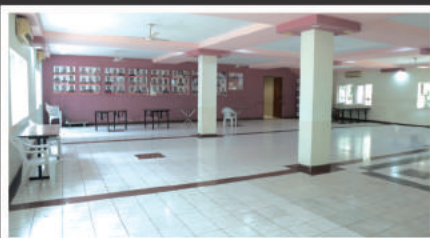
FTCCI Surana Auditorium (A/C) | 130 No.



Banarsilal Gupta Exhibition Hall | 2500 sft



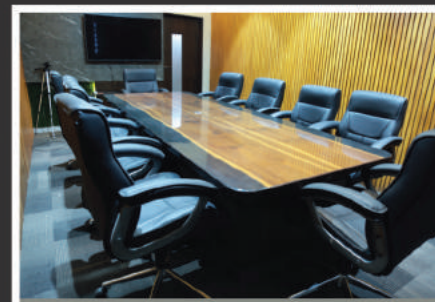
Dhanjibhai Sawla Hall (A/C) | 2500 sft



J.S. Krishna Murthy Hall (A.C) | 40 No.



OPT Board Room(A/C) | 14 No.



White House Board Room(A/C) | 10 No.

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J.S. Krishna Murthy Hall (A/C)	40 No. (I floor)	1,000/-	6,000/-	11,500/-
Banarsilal Gupta Exhibition Hall	2500 sft (G.floor)	2,000/-	4,950/-	8,800/-
Dhanjibhai Sawla Hall (A/C)	2500 sft (III floor)	1,000/-	4,125/-	7,150/-
OPT Board Room (A/C)	14 No.(I floor)	1,000/-	1,650/-	3,025/-
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